

SPECULATIVE BUY

(no change)

Current price:	A\$0.22
Target price:	A\$0.28
Previous target:	A\$0.23
Up/downside:	28.6%
Reuters:	RAP.AX
Bloomberg:	RAP AU
Market cap:	US\$103.7m
	A\$153.2m
Average daily turnover:	US\$0.20m
	A\$0.29m
Current shares o/s	659.0m
Free float:	74.1%



Price performance	1M	ЗМ	12M
Absolute (%)	37.5	46.7	0
Relative (%)	42.3	46.4	-3.2

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Analyst(s) own shares in the following stock(s) mentioned in this report:

ResApp Health

ResApp Health

CE mark for children's diagnostic a RAP

- RAP announced it has received CE Mark certification as a Class IIa medical device for the diagnosis of acute paediatric respiratory disease.
- We continue to look for more detail on commercialisation structure and potential deal sizes before becoming more aggressive with our forecasts.
- The FY19 result had cash burn in line with our forecasts.
- Our target price increases to A\$0.28 (from A\$0.23) and we maintain a Speculative Buy recommendation with a number of catalysts in the next 12 months.

FY19 results - tracking to expectations

RAP reported a net loss of A\$5.4m (pcp: net loss A\$6.5m) with a A\$2.7m R&D tax rebate (A\$1.0m in the pcp) recognised in the period outweighing higher development costs. R&D costs increased to A\$6.5m (from A\$5.8m in the pcp) as a result of trial costs, regulatory submissions and product development. Cash burn increased to A\$4.8m (including a A\$1.8m R&D cash rebate) as a result of the higher trial costs, future product development, and an increase in staff costs as RAP begins to build out its sales and marketing operations for commercialisation over the next 6 to 12 months. Cash reserves increased to A\$5.5m including a A\$7.5m raise in the period.

CE Mark achieved - where to from here?

While we have long viewed CE Mark approval as highly likely, its receipt adds further market comfort on FDA approval prospects and enables RAP to begin preliminary discussions with potential customers across Europe. Although we do not expect any material commercial contracts to flow through immediately, the doors are now open to discussion and we expect to hear more news over the next six to twelve months and get a glimpse into customer make-up (telehealth/Emergency Department/GP), pricing structures, implementation times, and take-up rate within those systems. The next key milestone is the FDA Clearance which we expect will be received by late CY19.

Changes to forecasts

We continue to take a conservative view on the near term commercialisation plans given the timing, scale and pricing of contracts. We have moderated our contract win assumptions to 3 (from 6) in FY21. As a result our net loss forecast remains unchanged for FY20, however has been reduced by 77% for FY21.

Investment view - positive view maintained

Following changes to our forecasts and after rolling forward our model, our DCF valuation increases to A\$0.28 from A\$0.23. The target price is set at the same level. The downside risk is a failure to achieve FDA clearance in a timely manner. We maintain our positive view with a number of significant milestones to be achieved in FY20 and retain our Speculative Buy recommendation. RAP is recommended for investors with a higher risk profile.

Financial Summary	Jun-18A	Jun-19A	Jun-20F	Jun-21F	Jun-22F
Revenue (A\$m)	1.00	0.00	2.24	10.80	21.60
Operating EBITDA (A\$m)	-6.49	-7.04	-4.91	3.42	13.93
Net Profit (A\$m)	-6.53	-7.24	-5.07	3.20	13.80
Normalised EPS (A\$)	(0.010)	(0.010)	(0.007)	0.004	0.018
Normalised EPS Growth	(35%)	5%	(33%)		322%
FD Normalised P/E (x)	NA	NA	NA	50.53	11.97
DPS (A\$)	-	-	-	-	-
Dividend Yield	0%	0%	0%	0%	0%
EV/EBITDA (x)	NA	NA	NA	45.39	10.35
P/FCFE (x)	NA	NA	NA	58.43	12.54
Net Gearing	(60.4%)	(94.8%)	(93.9%)	(91.7%)	(94.4%)
P/BV (x)	26.16	26.98	50.05	21.58	7.42
ROE	(77%)	(129%)	(115%)	60%	93%
% Change In Normalised EPS Estimates			0.0%	(76.8%)	
Normalised EPS/consensus EPS (x)			0.70	0.22	

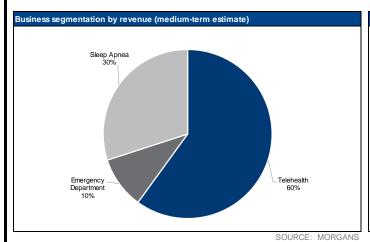
SOURCE: MORGANS, COMPANY REPORTS

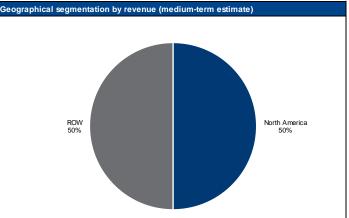


Figure 1: Business snapshot

ResApp Health (as at 28-08-19)		RAP AU / RAP.AX	Health Care Equipment & Services
Market cap (A\$m):	145.0	Rating:	SPECULATIVE BUY
Shares outstanding (m):	659.0	Price (A\$):	0.22
Free float (%):	74%	Target price (A\$):	0.28
Company website: w	ww.resapphealth.com.au	Upside/downside to target price (%):	28.6%

ResApp Health Limited (RAP) is a digital health company developing smartphone applications for the diagnosis and management of respiratory disease. The technology is based on machine learning algorithms that use cough sounds to diagnose and measure the severity of respiratory conditions without the need for additional hardware. TECHNOLOGY: RAP was created to diagnose and measure the severity of a range of chronic and acute diseases such as pneumonia, asthma, bronchiolitis and chronic obstructive pulmonary disease (COPD) using this insight. ResApp has developed new machine-learning algorithms to measure the severity of OSA from a patient's overnight breathing and snoring sounds recorded using a smartphone placed on a bedside table.





SOURCE: MORGANS

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Assumptions	2018A	2019A	2020F	2021F	2022F
Clinical Revenue					
\$ Fee / test	5.0	5.0	5.0	5.0	5.0
Patient visiits to ED/GP (m)	1,199	1,259	1,322	1,388	1,457
% present with respiratory	10%	10%	10%	10%	10%
Children/Adult split	25%	25%	35%	45%	45%
Total address market (m)	149.9	157.3	231.3	312.3	327.9
Market share	0.0%	0.0%	0.0%	0.0%	0.0%
Revenue- Clinical (US\$m)	0.0	0.0	0.0	0.0	0.0
Telehealth Revenue					
\$ Fee / test	4.0	4.0	4.0	4.0	4.0
# Providers	0	0	1	3	6
Avg consults p.a. / provider (m)	0	3	4	5	5
Patients presenting with problem	30%	30%	30%	30%	30%
Market addressable (childen/adults)	25%	25%	35%	45%	45%
Total address market (m)	0.00	0.00	0.42	2.03	4.05
Weighting within FY (%)	50%	100%	100%	100%	100%
Revenue- Telehealth (US\$m)	0.0	0.0	1.7	8.1	16.2
Revenue- Direct (US\$m)	0.0	0.0	0.0	0.0	0.0
Total revenue - ResApp (US\$m)	0.0	0.0	1.7	8.1	16.2
AUDUSD FX	0.75	0.75	0.75	0.75	0.75
Total revenue - ResApp (A\$m)	0.0	0.0	2.2	10.8	21.6

table	
Milestone	Outcome
Top-line data from SMARTCOUGH-C-2	Mixed
File de novo premarket submission with FDA for lead pediatric product	Achieved
File for CE Mark in Europe for lead pediatric product	Achieved
SMARTCOUGH-C-2 Croup results	Insufficient data
Additional Australian adult study results	Achieved
CE Mark Clearance for pediatric application	Achieved
FDA clearance for lead pediatric product	
Initial US commercialisation via telehealth partnership	
Sleep Apnea study top-line readouts	
	Milestone Top-line data from SMARTCOUGH-C-2 File de novo premarket submission with FDA for lead pediatric product File for CE Mark in Europe for lead pediatric product SMARTCOUGH-C-2 Croup results Additional Australian adult study results CE Mark Clearance for pediatric application FDA clearance for lead pediatric product Initial US commercialisation via telehealth partnership

SOURCE: MORGANS



Objective and repeatable - the trend towards medical diagnostics being both objective and repeatable.

Scalability - the low cost nature of the technology makes it easily scaleable for the tele-health providers and primary care physicians

Catalysts - the Australian adult respiratory study.

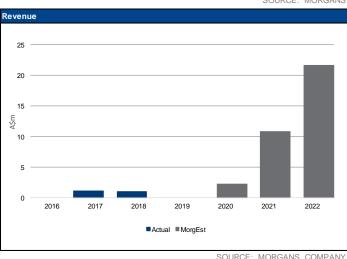


Regulatory clearances yet to be received from FDA in the US (largest and most immediate potential revenue source) and CE Mark in Europe.

Clinical - a number of trials are yet to read out - poor results could impact the ability to commercialise the technology.

Funding risk - delays in receiving clearances could impact the commercialisation timelines resulting in further working capital being required.

FX risk - Main source of revenues are expected to be generated in overseas jurisdictions.



SOURCE: MORGANS COMPANY



Figure 2: Financial sumr											
Income statement	FY18A	FY19A	FY20F	FY21F	FY22F	Valuation metrics					
Tetal				40.		Share price (A\$) 0.2	22	Price Ta	arget (A\$)		\$0.28
Total revenue	1.0	0.0	2.2	10.8	21.6	DCF valuation inputs	2/	40			4.000
EBITDA	-6.5	-7.0	-4.9	3.4	13.9	Rf 4.00		10-year rat	te		4.00%
Associate income	0.0 0.0	0.0 0.0	0.0 0.0	0.0 0.0	0.0	Rm-Rf 5.00 Beta 1.7		Margin Kd			2.0% 4.20%
Depreciation EBITA	-6.6	-7.3	-5.2	3.1	13.7	CAPM (Rf+Beta(Rm-Rf)) 12.5		Ke			12.5%
Amortisation/impairment	0.0	0.0	0.0	0.0	0.0	CAFW(KI+Beta(KIII-KI)) 12.5	/0		flow (A\$m)		193.
EBIT	-6.6	-7.3	-5.2	3.1	13.7	Equity (E/EV) 100.0	2/6		erest (A\$m)	0.
Net interest expense	0.1	0.1	0.1	0.1	0.1	Debt (D/EV) 0.0		Net debt (A		,	-3.0
Pre-tax profit	-6.5	-7.2	-5.1	3.2	13.8	Interest rate 4.20		Investmen	. ,		0.
Income tax expense	0.0	0.0	0.0	0.0	0.0	Tax rate (t) 30.0			ket value (/	A\$m)	196.
After-tax profit	-6.5	-7.2	-5.1	3.2	13.8	WACC 12.5			. of shares		693.
Minority interests	0.0	0.0	0.0	0.0	0.0			DCF	valuation		\$0.28
NPAT	-6.5	-7.2	-5.1	3.2	13.8						
Significant items	0.0	0.0	0.0	0.0	0.0	Multiples	FY18A	FY19A	FY20F	FY21F	FY22
NPAT post abnormals	-6.5	-7.2	-5.1	3.2	13.8	Enterprise value (A\$m)	155.9	157.9	155.5	159.4	173.
						EV/Sales (x)	na	na	69.4	14.8	8.0
Cash flow statement	FY18A	FY19A	FY20F	FY21F	FY22F	EV/EBITDA (x)	-24.0	-22.4	-31.7	46.7	12.
EBITDA	-6.5	-7.0	-4.9	3.4	13.9	EV/EBIT (x)	-23.6	-21.6	-30.1	50.7	12.
Change in working capital	0.2	1.6	-0.2	-0.7	-0.9	PE (x)	-22.2	-21.1	-31.3	50.5	12.
Net interest (pd)/rec	0.1	0.1	0.1	0.1	0.1	PEG x)	-0.6	3.9	-1.0	0.3	0.
Taxes paid	0.0	0.0	0.0	0.0	0.0						
Other oper cash items	0.0	0.0	0.0	0.0	0.0						
Cash flow from ops (1)	-6.2	-5.3	-5.0	2.8	13.2	Per share data	FY18A	FY19A	FY20F	FY21F	FY22
Capex (2)	0.0	0.0	0.0	0.0	0.0	No. shares	659.0	659.0	693.0	721.0	736.
Disposals/(acquisitions)	0.0	0.0	0.0	0.0	0.0	EPS (cps)	-1.0	-1.0	-0.7	0.4	1.8
Other investing cash flow	0.0	0.0	0.0	0.0	0.0	Dividend per share (c)	0.0	0.0	0.0	0.0	0.0
Cash flow from investing (3)	0.0	0.0	0.0	0.0	0.0	Dividend payout ratio (%)	0.0%	0.0%	0.0%	0.0%	0.0%
Incr/(decr) in equity	0.0	7.5	2.8	1.2	1.2	Dividend yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%
Incr/(decr) in debt	0.0	0.0	0.0	0.0	0.0	One with matica	D(40.4	D/40A	D/00E	D/04E	EV001
Ordinary dividend paid	0.0	0.0	0.0	0.0	0.0	Growth ratios	FY18A	FY19A	FY20F	FY21F	FY22
Preferred dividends (4)	0.0	0.0	0.0	0.0	0.0	Salos growth		20	20	202 10/	100.00
Other financing cash flow Cash flow from fin (5)	0.0 0.0	0.0 7.5	0.0 2.8	0.0 1.2	0.0 1.2	Sales growth Operating cost growth	na -32.6%	na -6.0%	na 1.5%	382.1% 3.3%	100.0% 3.8%
Forex and disc ops (6)	0.0	0.0	0.0	0.0	0.0	EBITDA growth	34.9%	-8.5%	30.3%	169.6%	307.9%
Inc/(decr) cash (1+3+5+6)	-6.2	2.1	-2.2	4.0	14.4	EBITA growth	35.3%	-10.4%	29.2%	160.8%	334.2%
Equity FCF (1+2+4)	-6.2	-5.3	- 5.0	2.8	13.2	EBIT growth	35.3%	-10.4%	29.2%	160.8%	334.2%
Equity FOT (1+2+4)	-0.2	-0.0	-3.0	2.0	10.2	NPAT growth	34.9%	-10.4%	30.0%	163.2%	330.6%
Balance sheet	FY18A	FY19A	FY20F	FY21F	FY22F	Normalised EPS growth	34.9%	-5.4%	32.7%	161.9%	322.0%
Cash & deposits	3.4	5.4	3.0	6.9	21.1	rromanoca zi o gremai	0 1.0 70	0.170	02 /0	1011070	022.07
Trade debtors	0.0	0.0	0.1	0.4	0.9	Operating performance	FY18A	FY19A	FY20F	FY21F	FY22
Inventory	0.0	0.0	0.1	0.5	1.1	Asset turnover (%)	2.7	0.0	8.1	34.1	30.8
Other current assets	1.0	1.0	1.0	1.0	1.0	EBITDA margin (%)	na	na	-219.1	31.6	64.5
Goodwill	0.0	0.0	0.0	0.0	0.0	EBIT margin (%)	na	na	-231.1	29.1	63.3
Other intangible assets	2.0	1.8	1.5	1.2	0.9	Net profit margin (%)	na	na	-226.4	29.7	63.9
Fixed assets	0.0	0.0	0.0	0.0	0.0	Return on net assets (%)		-105.6	-20.5	-90.2	-119.4
Investments	0.0	0.0	0.0	0.0	0.0	Net debt (A\$m)	-3.3	-5.4	-3.0	-6.9	-21.0
Other assets	0.0	0.0	0.0	0.0	0.0	Net debt/equity (%)	-60.4	-94.8	-93.9	-91.7	-94.4
Total assets	6.5	8.1	5.7	10.1	25.0	Net interest/EBIT cover (x)					
Short-term borrowings	0.0	0.0	0.0	0.0	0.0	Invested capital	2.4	1.9	0.0	-0.1	0.4
Trade payables	8.0	2.3	2.3	2.4	2.5	ROIC (%)	-275.2	-376.1	-21528.8	-4148.4	3880.4
Long-term borrowings	0.0	0.0	0.0	0.0	0.0	Internal liquidity	FY18A	FY19A	FY20F	FY21F	FY22
Other term liabilities	0.1	0.1	0.1	0.1	0.1	Current ratio (x)	5.8		1.8	3.7	9.
Other liabilities	0.0	0.0	0.0	0.0	0.0	Receivables turnover (x)	15.7		48.7	40.3	32.4
Total liabilities	1.0	2.5	2.5	2.6	2.7	Payables turnover (x)	11.0	4.6	3.1	3.1	3.
Share capital	21.8	29.3	32.1	33.3	34.5						
Other reserves	7.1	7.1	7.1	7.1	7.1						
Retained earnings	-23.3	-30.7	-35.9	-32.9	-19.3						
Other equity	0.0	0.0	0.0	0.0	0.0						
Total equity	5.5	5.7	3.2	7.5	22.3						
Minority interest	0.0	0.0	0.0	0.0	0.0						
Total shareholders' equity	5.5	5.7	3.2	7.5	22.3						
T			5.7	101	25.0						
Total liabilities & SE	6.5	8.1	5.7	10.1	23.0			SOURCE: M			



Changes to forecasts

	FY19A				FY20F		FY21F		
	Prev	Rev	% chg	Prev	Rev	% chg	Prev	Rev	% chg
Revenue	0.0	0.0	n.a.	2.2	2.2	0.0%	21.6	10.8	-50.0%
EBITDA	(7.0)	(7.0)	0.0%	(4.9)	(4.9)	0.0%	14.0	3.4	-75.6%
NPAT	(7.2)	(7.2)	0.0%	(5.1)	(5.1)	0.0%	13.8	3.2	-76.8%
EPS	(1.0)	(1.0)	0.0%	(0.7)	(0.7)	0.0%	1.9	0.4	-76.8%
Div yield	0.0%	0.0%	n.a.	0.0%	0.0%	n.a.	0.0%	0.0%	n.a.



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Analyst owns shares in the following mentioned company(ies): ResApp Health

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For a full explanation of the recommendation structure, refer to our website at morgans.com.au/research_disclaimer

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13.02.19